

PRESS RELEASE 27.08.2016

**Production-business alliance between two historical wine Families
TOMMASI GROWS IN BASILICATA WITH PATERNOSTER**

The Valpolicella Classica wine company increases the range of the great reds of Italy with the leading Aglianico wine producer

Tommasi wine family enters with a majority stake in the Paternoster wine company, historical producer of Aglianico del Vulture, in Basilicata region. Objective of the agreement, signed in mid-August, is to carry out a project to strengthen the brand and the consolidation of the commercial network, as well as to increase interventions in the vineyards and cellar with a focus on organic and eco-sustainability.

Paternoster wine company is a gem in the heart of Basilicata, in the Vulture, with black soil of volcanic origin.

It covers about 20 hectares, with a modern cellar, located in the different wine-growing districts in the countryside of the small town Barile, including the prestigious crus Don Anselmo and Rotondo.

«We will work alongside the family Paternoster to show the uniqueness and richness of the Vulture», explains Pierangelo Tommasi, export director of the wine family of Valpolicella Classica, present with own companies also in Tuscany (Montacino and Maremma), Lombardy and in Puglia, where it produces 2.9 million bottles, with 26 million Euros of total revenues, which exports to 88% in 69 countries. «The Paternoster family will continue running the company with us. For Tommasi is a wonderful opportunity to expand the range of our offerings in favor of the sales network, giving the possibility to have a single prestigious point of contact, guarantor of quality and tradition. With the austere Aglianico our portfolio of great reds of Italy is completed: Amarone, first of all, that represents our roots and then the noble Brunello, the sensual Primitivo and the elegant Pinot Noir».

«We know Tommasi family for a long time and relations have always been of great cordiality and mutual respect» say Paternoster family «We appreciate their family unity and values, conjugated to hard work and expertise. They have enabled major breakthroughs well beyond the Valpolicella Classica: Tuscany, Puglia, Oltrepò and now the Vulture in Basilicata, through our small but prestigious reality. Their attraction toward our historic brand makes us proud, convinced that one of the most important families in the world of Italian wine, can only strengthen our brand by giving additional luster respecting the authentic style, always dedicated to excellence. We are confident also that their presence in our small but extraordinary territory can only be a harbinger of great visibility and better success for the entire sector».

Tommasi and Paternoster, two historical families of vintners and winemakers, both represent the excellence of Italian wine and were built by maintaining a strict, responsible, consistent style while being respectful of the territory and its traditions.

Two very similar family histories, both born in the early last century. Tommasi, founded in 1902, run by the fourth generation and an important growth path and investments (five wine estates in four regions); Paternoster, the third generation since 1925, has always preserved the tradition of Aglianico del Vulture.

The collaboration with Paternoster highlights the philosophy that animates the Tommasi family: targeted investments made to build and consolidate wine estates fully respecting of the peculiarities and traditions of each single *terroir*. Tommasi is an ambassador of Made in Italy and a benchmark of quality and excellence.

